

JOB DESCRIPTION – DIRECTORS’ RESEARCH OFFICER (DRO)

Opening: Jan 31, 2022

Start date: ASAP

About Us

Albiñana is a leading content Production Company. With its headquarters in Barcelona and its other bases in Madrid, Portugal, France, and Panama, Albiñana operates globally. *Our mission?* Bringing clients’ dreams & idea briefs to reality – we say that “if you can dream it, we can achieve it!”.

We use our 40+ years of life to embrace innovation and reinvention as our core philosophy, and utilize our experience to always say "YES": putting our creative problem-solving skills at the service of our partners and clients, there is nothing we cannot create or produce!

Job Description

Albiñana is looking for a Directors’ Research Officer (DRO) to work closely with and under the supervision of the Directors’ Research Head (DR). The main responsibility of this team is of major relevance to Albiñana’s activity, as it must identify relevant and suitable directors for each brief that we receive.

The tasks to be delivered the DRO include:

- Carefully reviewing scripts that we receive to understand the style and needs.
- Selecting relevant directors from all across the globe accordingly.
- Tracking relevant trends in the “world of Directors” and conducting research on major developments, to stay up to date and make informed Director suggestions for each project.
- Actively searching for directors beyond the immediate need of a project.
- Creating a thorough database to classify them according to axis (such as style, experience, compensation level) to keep a record and make them easily retrievable for future projects.
- Reaching out to interesting directors to build bridges towards collaboration.
- Establishing and maintaining links with Directors’ Associations.
- Debriefing the DR on a regular basis.
- Support the DR with contact and negotiation with other production companies with whom the director of interest has exclusivity.
- Work closely with Business Units to whom the Directors suggestions are delivered.
- When a director is rejected for a specific project, follow up and understand the “why”.

The Successful Applicant

A great candidate to the vacancy will gather the below characteristics:

- Bachelor's degree in Cinema or related field. Master preferred.
- Experience in the advertising and film-making sector or related experience preferred.
- Incredibly organized professional with strong project management skills, inherent attention to detail and the ability to multi-task and prioritize among a heavy workload.
- Positive attitude, proactivity, and initiative to keep actively keep track of Directors trends beyond a project need.
- Team player with great interpersonal communication skills and great ability to motivate oneself.
- Having the ambition to become a Director herself/himself one day.
- Fluency in Spanish and English. Knowledge of other languages is an advantage. French and German in addition to English ideal.

What's On Offer

This opportunity offers great room for rapid progress and increasing responsibilities are guaranteed upon satisfactory performance. Compensation and conditions to be discussed at later stages with successful candidates.

Contact

If you are proactive, results-driven, and have a passion for Film Making and Productions, send us your CV and a brief paragraph explaining how your profile fits the position to patricia@albinana.com. Please add DIRECTORS RESEARCH OFFICER in the Subject line of your email.

Kindly include your contact details (phone number with your international prefix) to be contacted upon your success in the screening process.